

CHANGES IN AGGREGATE SUPPLY AND DEMAND AND DEVELOPMENT OF THE REAL ESTATE MARKET

Scientific Problems of Engineering Economics of Construction and Real Estate Management, Regional and Territorial Development

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Topicality

Topicality of the research is – the situation within real estate market is changing, fluctuations and changes in different sectors of real estate market can be regularly observed, which drives the necessity regularly to analyse changes in aggregate supply and aggregate demand.

These changes influence the volumes of international investments and thus, the development of real estate market on local and international level.

Aim

 The aim of the research is to analyse the influence of existing situation and changes in aggregate supply and aggregate demand of real estate on international investments and on the development of real estate market, thus analysing its possible influence on local and international investors, by providing different examples.

 Literature and statistical analysis, logical access and comparative analysis methods have been used in the research. According to Kulikov, 2005, the market is an integral system of stable, constantly reproducible and repetitive connections of various types (production, trade, technological, etc.) between its members, implemented in the form of mechanisms of *demand, supply*, cost, pricing, commoditymonetary relations and other elements of the sphere of the circulation of goods.

Changes in aggregate supply and aggregate demand

Shifts of the Aggregate Demand Curve

Factors That Shift the Aggregate Demand Curve			
Expansionary monetary policy			Contractionary monetary policy
<i>M</i> ^s	AD curve shifts to the right		<i>M^s</i> AD curve shifts to the left
Expansionary fiscal policy			Contractionary fiscal policy
G	AD curve shifts to the right		<i>G AD</i> curve shifts to the left
Т	AD curve shifts to the right		T AD curve shifts to the left

Shifts of the Aggregate Supply Curve

Factors That Shift the Aggregate Supply Curve

Shifts to the Right

Increases in Aggregate Supply

•Lower costs

lower input prices lower wage rates

•Economic growth

more capital more labor technological change

•Public policy

supply-side policies tax cuts deregulation •Good weather **Shifts to the Left** Decreases in Aggregate Supply

Higher costs higher input prices higher wage rates Stagnation capital deterioration Public policy waste and inefficiency over-regulation Bad weather, natural disasters, destruction from wars

Aggregate demand, aggregate demand and economics

When prices are partially rigid, aggregate demand influences unemployment as follows:

- higher aggregate demand raises product market tightness in equilibrium;
- this rise increases the probability that firms find customers, reduces idle time for firms' employees, and thus increases labor demand;
- finally, higher labor demand raises labor market tightness and reduces unemployment in equilibrium (Source: Pascal Michaillat Emmanuel Saez, (2008)

Real Estate

EUROPE 4.6% Y-O-Y

The European real estate market has seen several years of strong growth. In fact, since early 2016, house prices in the EU have risen by 4.6% year-on-year on average, outperforming wages and GDP growth. This upward trend has been widespread across countries and also large cities

SOURCE : https://www.caixabankresearch.com

House prices and rents – Changes between 2010 and 2021Q1 (%)

EU Euro area Estonia Luxembourg Hungary Latvia Austria Lithuania Czechia Germany Sweden Slovakia Denmark Portugal Malta Bulgaria Netherlands Belgium Poland Ireland Slovenia Croatia France Finland Romania Spain Cyprus Italy Greece(1) Iceland Norway Switzerland -30% -10% 30% 50% 70% 90% 110% 130% 150% 10% HPI Rents

ANNUAL PERCENT CHANGE ON HOUSE & RENT PRICES

(COUNTRYWISE)

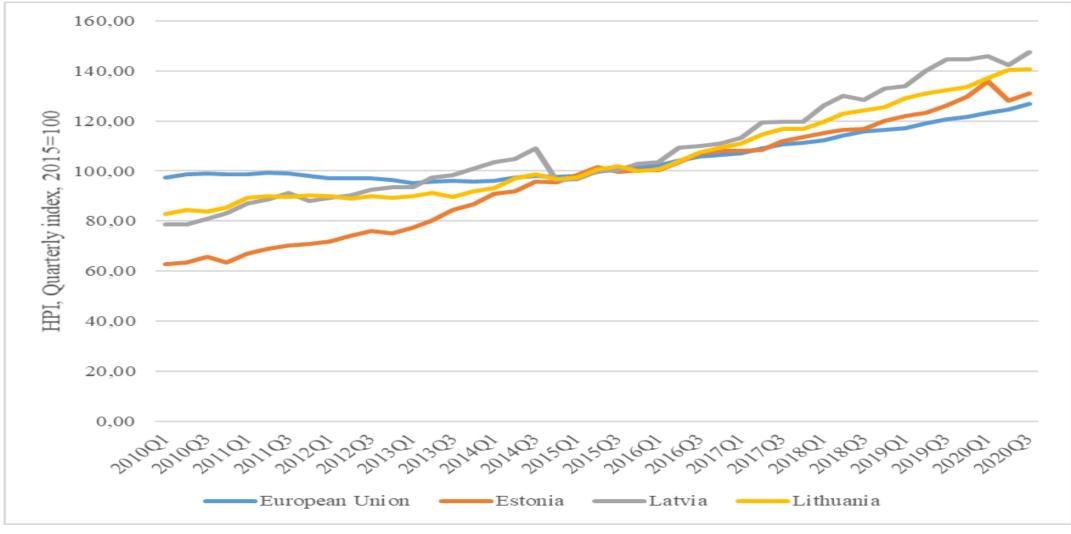
(1) House Prices: Instead of 2021Q1 data, 2020 annual estimate by Bank of Greece Source: Eurostat (online data codes: pro_hpi_a, pro_hpi_a, tipsho20, pro_hiop_aind, pro_hiop_midx).



SOURCE : https://ec.europa.eu/eurostatnts

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Baltic states becoming the First priority for investments in Europe



HPI (Data: Eurostat, data retrieved 24.03.2021, developed by the authors)

Real estate market of Canada and India in the times of pandemics

CANADA

•RBC Urges Measures to **Cool Canada's** 'Overheating' Housing Market

•Bank joins chorus warning that prices are getting out of hand

 Government should revisit capital gains exemption: economist

Source : https://www.bloomberg.com/n ews/articles/2021-03-24/canada-s-biggest-banksays-the-housing-market-isoverheating

INDIA

•Realty set to look up after years of hiatus; try & catch them young

•Sebi approval to the Real Estate Investment Trust (REIT) platform

post pandemic migration

pay hikes

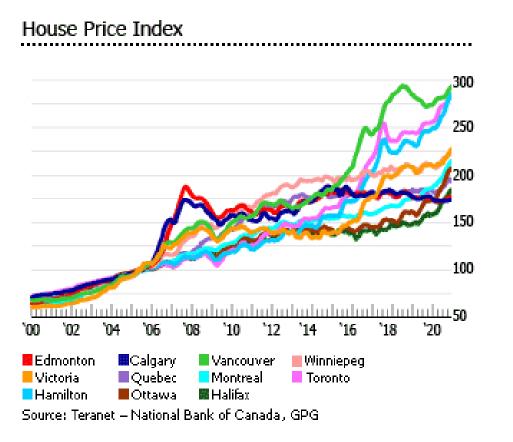
low Interest rates

Source :

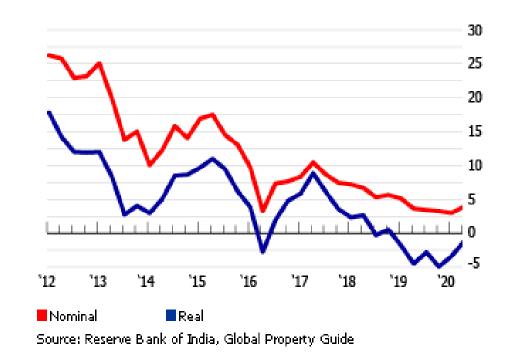
https://economictimes.indiatimes.com/mark ets/stocks/news/realty-set-to-look-up-afteryears-of-hiatus-try-catch-them-ms

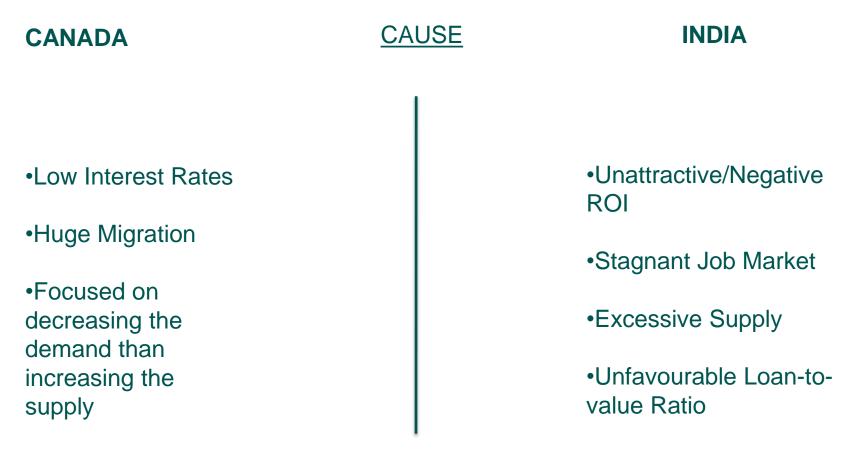
CANADA

INDIA



RBI All-India House Price Index, Annual Change (%)





CANADA

<u>CAUSE</u>

INDIA

AGGREGATE DEMAND Increasing population low Interest Rates increase pay roles

AGGREGATE SUPPLY

Increase in cost of construction Less workforce available No Govt. Iniatives AGGREGATE DEMAND Huge Inventory Capital high taxations for buyers Decreasing pay roles Alternative Investments

AGGREGATE SUPPLY Increase in cost of construction loans and Incentives to builders Huge workforce for cheap prices

The global economy

«The global economy is projected to grow 6.0 percent in 2021 and 4.9 percent in 2022» (Fault Lines Widen in the Global Recovery, World Economic Outlook, July 2021).

Conclusions

FACTORS AFFECTING REAL ESTATE IN THE BALTIC REGIONS OF EUROPE THERE BY MAKING IT FAVORABLE FOR INVESTORS

- Untapped Availability of Resources for Businesses
- Exemptions in taxations and ease of business
- Easy migration of People
- Technological Advancement
- Balance in the development of the real estate market could create a favourable situation for the market participants, investors.

Thank you for your attention!